

The Commonwealth Fund Health Care Opinion Leaders Survey: Congressional Priorities

January 2007

Introduction

The Commonwealth Fund Health Care Opinion Leaders (HCOL) Survey was conducted by Harris Interactive on behalf of The Commonwealth Fund and *Modern Healthcare*, with responses from a broad group of 289 opinion leaders in health policy and innovators in health care delivery and finance. This was the ninth in a series of surveys designed to highlight leaders' perspectives on the most timely health policy issues facing the nation. This survey focused on priorities for the new Congress.

Summary

The U.S. health care system is in what many experts would call a crisis due, in large part, to the ever-increasing number of Americans living without health care coverage. Health insurance, health care costs, and the quality of care are pressing issues in policy circles—and in American homes. As in the HCOL survey conducted in January 2006, we asked leaders to share their views on the health care issues Congress should prioritize in the next five years. Once again, there is broad consensus among health care opinion leaders that expanding coverage to the uninsured is of great importance, with eight of 10 leaders describing this issue as absolutely essential or very important. The issue is the priority most often referred to as absolutely essential or very important among all four groups of leaders in the survey: academic/research institutions (90%), (84%), health delivery (83%),government/labor/consumer advocacy business/insurance/other health care industry (80 %).

The other issues most often referred to as absolutely essential or very important are: ensuring Medicare's long-run solvency (80%), expanding the State Children's Health Insurance Program (SCHIP) (76%), moderating the rise in health care costs (81%), and increasing the use of information technology (80%).

Health care opinion leaders see many achievable and desirable goals/targets for policy action within the next 10 years. Along the lines of expanding coverage for the uninsured, health care leaders would also like to reduce the proportion of the under-65 population that has no health insurance from 18 percent to 5 percent in the next decade, and think it can be done with the appropriate policy changes. They also favor decreasing the proportion of households spending more than 10 percent of their income on out-of-pocket health care costs and premiums from the current 17 percent to 10 percent in 10 years, while holding the total cost of health care as a proportion of gross domestic product (GDP) at the current figure of 16 percent.

The leaders also believe that the proportions of recommended care that children and adults receive can be dramatically increased (from the current 44% and 55%, respectively, to 80% and 75%) in the next 10 years, with similar increases in the proportions of recommended preventive

care that both children and adults receive (from the current 43% and 49%, respectively, to 85% and 75%).

As a whole, almost three of five health care leaders think that mandating that all individuals buy coverage and providing subsidies and a pooled mechanism for the uninsured to purchase affordable insurance (57%) and providing federal matching funds for Medicaid/SCHIP coverage of adults below 150 percent of the federal poverty level and children below 300 percent of poverty (57%) would be extremely or very effective ways to expand coverage, with establishing a single-payer insurance system run by the federal government (54%) and covering everyone under Medicare (53%) receiving slightly less support. Other options that were judged extremely/very effective by at least half of health care opinion leaders included: requiring employers who don't provide coverage to contribute to a fund that would pay for such coverage, and allowing individuals and small businesses to buy into the Federal Employees Health Benefits Program or a similar federal group option. By contrast only 14 percent think promoting tax-free health savings accounts would be an extremely/very effective way to expand coverage, and only 13 percent think permitting association health plans to provide coverage without state licensing restrictions would be extremely/very effective at expanding coverage.

While health care opinion leaders clearly agree on the need to expand coverage of the uninsured, they differ somewhat on what kind of reforms would be most effective in doing so. Among leaders from academic/research institutions, the top two choices as extremely or very effective options were *establishing a single-payer insurance system run by the federal government* (66%) and *covering everyone under Medicare* (63%), although a majority of leaders in this group also indicated that several other options had promise.

By contrast, leaders from both the health care delivery and business/insurance/other health care industry sectors most often responded that mandating all individuals to buy coverage and providing subsidies and a pooled mechanism for the uninsured to purchase affordable insurance (62% and 57%, respectively) would be extremely or very effective, with providing federal matching funds for Medicaid/SCHIP coverage of adults below 150 percent and children below 300 percent of the poverty line (58% and 53%, respectively) also viewed as a promising option.

Meanwhile, the options viewed as most promising by leaders from the government/labor/consumer advocacy sector were requiring employers who don't provide coverage to contribute to a fund that would pay for coverage (62%), with establishing a single-payer insurance system run by the federal government (54%), covering everyone under Medicare (54%), and opening up Medicare to everyone not covered by an employer plan (54%) also viewed as potentially effective options.

In addition to the high number of uninsured, the relentless increase in health care costs is seen as presenting a major challenge to the nation's health care system. When asked to assess a list of potential approaches to control health care costs and improve the quality of care, three of four health care leaders report that *reducing inappropriate care* would be extremely or very effective. The biggest support for this approach came from members of the business/insurance/other health care industry (83%). Other approaches that health care leaders most often thought would be extremely or very effective are use of evidence-based guidelines to determine whether a test or procedure should be done (70%), increased and more effective use of information technology

(66%), increased use of disease and care management strategies for the chronically ill (65%), and rewarding providers who are more efficient and provide higher-quality care (61%).

Detailed findings are provided below.

Key Findings

IMPORTANCE OF HEALTH CARE ISSUES FOR CONGRESS (Table 1)

Health care policy opinion leaders were asked to indicate which health care issues were absolutely essential or very important for Congress to address in the next five years, based on a list of 17 issues.

Expanding health insurance coverage to the uninsured is considered absolutely essential or very important for Congress to address by 88 percent of health care opinion leaders. There is near consensus among all sectors, with between 80 percent and 90 percent indicating this particular issue as absolutely essential/very important for Congress to address. Among the business/insurance/other health care industry leaders, 80 percent thought this issue to be absolutely essential or very important while 90 percent of health care opinion leaders from academic or research institutions thought so.

• Other issues thought to be most important for Congress to address included: reforming Medicare to ensure its long-run solvency (with 80% indicating it as absolutely essential or very important); expanding the State Children's Health Insurance Program (SCHIP) to reach all uninsured children (76%); enacting reforms to moderate the rising costs of health care for the nation (81%); and increasing the use of information technology to improve the quality and safety of care (80%).

ACHIEVABLE/DESIRABLE GOALS FOR POLICY ACTION (Table 2)

Health care policy opinion leaders were asked what they see as both an achievable and desirable goal or target for policy action within the next 10 years, based on a list of seven goals/targets.

- Currently, the proportion of the under-65 population that has no health insurance is 18 percent. Health care opinion leaders aim to decrease this number to 5 percent within the next 10 years. Over the same time frame, they would like to—and believe it is possible to—decrease the proportion of households spending more than 10 percent of their household income on out-of-pocket health care costs and premiums from the current 17 percent to 10 percent.
- Currently, adults receive little more than half (55%) of the recommended care and children receive less than half (44%). Leaders are in agreement that increasing those proportions to 75 percent and 80 percent, respectively, is an achievable goal in the next 10 years. The proportions of recommended preventive care received by adults and children are even lower (49% and 43%, respectively), but the 10-year goals would be to increase those proportions to 75 percent and 85 percent.
- Health care opinion leaders foresee the total cost of health care as a percentage of GDP staying about the same over the next 10 years.
- With regard to achievable and desirable goals, all sectors provided similar responses.

EFFECTIVENESS OF PROPOSED APPROACHES TO CONTROLLING RISING HEALTH CARE COSTS (Table 3)

Health care opinion leaders were asked to identify the approaches that they think will be effective in controlling the rising costs of health care and improving the quality of care, based on a list of 19 approaches.

- Three of four (75%) surveyed health care opinion leaders think that reducing inappropriate medical care will be effective/very effective in controlling rising costs of health care and will improve the quality of care. This is the case across all sectors, with business/insurance/other health care industry viewing this option most favorably (83%). Also, using evidence-based guidelines to determine whether a test or procedure should be done (70%), increased and more effective use of technology (66%), increased use of disease and care management strategies for the chronically ill (65%), and rewarding providers who are more efficient and provide higher-quality care (61%) all followed closely behind, capturing the majority of support across all sectors.
- The approach least considered effective/very effective is requiring consumers to pay a substantially higher share of their health care costs (16%).

EFFECTIVENESS OF REFORMS TO EXPAND COVERAGE FOR UNINSURED (Table 4)

Health care opinion leaders were asked to identify which reform would be effective in expanding coverage for the uninsured, based on a list of 15 reforms.

- Health care leaders' support was spread across the reform options presented. Almost three of five leaders support mandating that all individuals buy coverage and providing subsidies and a pooled mechanism for the uninsured to purchase affordable insurance (57%), and providing federal matching funds for Medicaid/SCHIP coverage of adults below 150 percent and children below 300 percent of poverty (57%). These approaches were viewed as promising by a majority of the leaders in each sector.
- Other reforms viewed favorably by a majority of leaders were establishing a single-payer insurance system run by the federal government (54%) and covering everyone under Medicare (53%). Approximately two of three (66%) leaders from academic/research institutions support establishing a single-payer insurance system run by the federal government.
- In general, health care opinion leaders from the health care delivery sector and business/insurance/other health care industry tended to favor a combination of public private mixed approaches, such as mandated individual responsibility with subsidies for the uninsured and federal matching funds for low-income adults and children under Medicaid/SCHIP.
- Options such as promoting tax-free health savings accounts and permitting association health plans to provide coverage without state licensing restrictions were viewed as extremely or very effective by only 14 percent and 13 percent, respectively, of health care

opinion leaders. While opinion leaders from business/insurance/other health care industry were somewhat more supportive, only two of 10 viewed these options as extremely or very effective.

About the Respondents

Respondents come from a broad range of employment positions and settings. For analytical purposes we combined respondents into four sectors (for a more detailed description of respondents' place of employment please refer to Table 6):

- *Academic/Research Institutions* (48%)*
- Health Care Delivery (33%),* including medical societies or professional associations, allied health societies or professional associations or organizations, hospital or related professional associations or organizations, hospitals, nursing homes/long-term care facilities, clinics, and physician or other clinical practices.
- Business/Insurance/Other Health Care Industry (33%),* including health insurance, pharmaceutical, other industries/businesses, and health care improvement organizations.
- Government/Labor/Consumer Advocacy (13%),* including government, labor, and consumer advocacy.**

Respondents are teachers, researchers, or professors (30%), CEOs or presidents (27%), policy analysts (25%), or administration/management (25%), followed by physicians (18%), consultants (11%), or health care purchasers (10%). Others work as consumer advocates (9%), department head/deans (7%), or foundation officers (6%). Most respondents agreed to be named by The Commonwealth Fund as one of the survey participants (87%).

* Percentages add up to more than 100 as respondents were able to give more than one answer. ** Because the sample sizes for these groups were so small, we combined respondents who identified themselves as working for government, labor, or consumer advocacy into one group.

TABLE 1 IMPORTANCE OF HEALTH CARE ISSUES FOR CONGRESS

"How important do you think the following health care issues are for Congress to address in the next five years?"

Base: 289 Respondents			A and ais/	Hacl4l.	Business/	Government/
		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Insurance/Othe r Health care Industry (n=94)	Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Absolutely essential/Very important (net)	88	90	83	80	84
	Absolutely essential	60	63	59	47	57
Expand coverage for the	Very important	28	27	24	33	27
uninsured	Somewhat/Not at all important (net)	11	9	15	18	14
	Somewhat important	11	9	14	17	11
	Not at all important	*	-	1	1	3
	No response	1	1	2	2	3
Reform Medicare to ensure its long-run solvency	Absolutely essential/Very important (net)	80	75	87	87	65
	Absolutely essential	44	42	53	44	43
	Very important	36	33	35	44	22
	Somewhat/Not at all important (net)	18	22	11	9	30
	Somewhat important	17	19	9	9	27
	Not at all important	2	4	1	-	3
	No response	2	2	2	4	5
	Absolutely essential/Very important (net)	76	78	71	70	76
Expand the State Children's	Absolutely essential	42	48	43	31	30
Health Insurance Program	Very important	34	30	27	39	46
(SCHIP) to reach all uninsured	Somewhat/Not at all important (net)	22	19	27	28	22
children	Somewhat important	20	15	25	26	22
	Not at all important	3	4	2	2	-
	No response	2	3	2	2	3
	Absolutely essential/Very important (net)	81	83	85	74	84
Enact reforms to moderate the	Absolutely essential	41	43	45	40	51
rising costs of health care for	Very important	40	39	40	34	32
the nation	Somewhat/Not at all important (net)	17	16	14	22	11
	Somewhat important	15	14	12	19	8
	Not at all important	2	2	2	3	3
	No response	2	1	1	3	5
	Absolutely essential/Very important (net)	80	75	80	85	81
Increase the use of information	Absolutely essential	39	36	45	43	35
technology to improve the	Very important Somewhat/Not at	40	39	35	43	46
quality and safety of care	all important (net)	19	23	19	13	16
- · ·	Somewhat important	17	20	16	12	16
	Not at all important	2	3	3	1	-
	No response	1	2	1	2	3

TABLE 1 (continued) IMPORTANCE OF HEALTH CARE ISSUES FOR CONGRESS

"How important do you think the following health care issues are for Congress to address in the next five years?"

Base: 289 Respondents		I	1		D • /	
		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Absolutely essential/Very important (net)	60	58	79	55	46
Simplify and standardize the	Absolutely essential	31	34	46	23	16
	Very important	29	24	33	32	30
health insurance process to reduce administrative costs	Somewhat/Not at all important (net)	39	41	20	43	51
	Somewhat important	33	33	19	35	51
	Not at all important	6	7	1	7	-
	No response	1	1	1	2	3
Address the shorters of the	Absolutely essential/Very important (net)	70	63	81	69	78
Address the shortage of trained	Absolutely essential	30	27	46	31	19
health professionals (e.g.,	Very important	40	36	35	38	59
primary care physicians and nurses)	Somewhat/Not at all important (net)	29	36	18	29	19
	Somewhat important	24	29	17	21	19
	Not at all important	5	7	1	7	-
	No response	1	1	1	2	3
Engage 4h 44 familias and mat	Absolutely essential/Very important (net)	75	76	72	66	78
Ensure that families are not	Absolutely essential	27	33	19	22	24
exposed to excessive out-of-	Very important	48	43	53	44	54
pocket costs in relation to income	Somewhat/Not at all important (net)	24	22	27	32	19
meome	Somewhat important	22	20	26	30	19
	Not at all important	2	3	1	2	-
	No response	1	1	1	2	3
	Absolutely essential/Very important (net)	66	66	74	61	68
	Absolutely essential	27	30	29	27	16
Control the rising cost of	Very important	39	36	44	34	51
prescription drugs	Somewhat/Not at all important (net)	33	32	25	36	30
	Somewhat important	28	27	23	31	30
	Not at all important	4	5	2	5	-
	No response	1	2	1	3	3
	Absolutely essential/Very important (net)	64	64	65	67	65
Reform Medicare payment to reward performance on quality	Absolutely essential	24	21	25	32	19
	Very important Somewhat/Not at	40	43	40	35	46
and efficiency	all important (net)	35	35	34	31	32
	Somewhat important	31	29	28	29	32
	Not at all important	4	6	5	2	-
	No response	1	1	1	2	3

TABLE 1 (continued) IMPORTANCE OF HEALTHCARE ISSUES FOR CONGRESS

"How important do you think the following health care issues are for Congress to address in the next five years?"

Base: 289 Respondents		ı	ī		D • '	
		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
N 0 1 1	Absolutely essential/Very important (net)	54	55	62	56	57
Narrow the gap between	Absolutely essential	24	22	37	23	16
payments for primary care	Very important	30	33	25	33	41
providers' and specialists' services	Somewhat/Not at all important (net)	45	43	36	41	38
ser vices	Somewhat important	35	33	28	33	35
	Not at all important	9	10	7	9	3
	No response	1	1	2	2	5
	Absolutely essential/Very important (net)	64	67	66	55	65
	Absolutely essential	24	29	31	17	8
Reduce racial/ethnic disparities	Very important	40	38	36	38	57
in care	Somewhat/Not at all important (net)	34	30	32	43	32
	Somewhat important	31	28	26	39	32
	Not at all important	3	3	5	3	-
	No response	2	2	2	2	3
	Absolutely essential/Very important (net)	60	64	64	46	65
	Absolutely essential	18	22	17	10	19
Improve Medicaid coverage	Very important	42	42	47	36	46
Improve Medicaid coverage	Somewhat/Not at all important (net)	38	34	35	51	32
	Somewhat important	34	31	29	43	32
	Not at all important	4	3	5	9	-
	No response	2	2	1	3	3
	Absolutely essential/Very important (net)	43	31	65	54	30
Reform the system for handling	Absolutely essential	17	9	31	22	11
malpractice complaints,	Very important	26	22	35	32	19
judgments, and awards	Somewhat/Not at all important (net)	56	67	34	44	68
	Somewhat important	41	47	29	33	54
	Not at all important	15	20	4	11	14
	No response	1	1	1	2	3
	Absolutely essential/Very important (net)	61	67	64	55	59
Improve the quality and	Absolutely essential	16	19	18	10	14
efficiency of nursing home and long-term care	Very important	46	49	46	46	46
	Somewhat/Not at all important (net)	38	31	35	43	38
	Somewhat important	36	29	35	41	38
	Not at all important	1	2	-	1	-
	No response	1	1	1	2	3

TABLE 1 (continued) IMPORTANCE OF HEALTH CARE ISSUES FOR CONGRESS

"How important do you think the following health care issues are for Congress to address in the next five years?"

Base. 269 Respondents		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Absolutely essential/Very important (net)	58	51	66	61	57
	Absolutely essential	13	11	13	18	14
Control Medicaid costs	Very important	45	41	54	43	43
Control Medicald Costs	Somewhat/Not at all important (net)	41	46	33	37	41
	Somewhat important	35	38	28	33	38
	Not at all important	6	9	4	4	3
	No response	1	2	1	2	3
D :1: .: 6	Absolutely essential/Very important (net)	27	23	35	23	24
Provide incentives for	Absolutely essential	4	5	4	2	5
individuals and employers to	Very important	22	18	31	21	19
encourage the purchase of long- term care insurance	Somewhat/Not at all important (net)	72	75	63	74	73
	Somewhat important	49	53	49	47	51
	Not at all important	23	22	14	28	22
	No response	1	1	2	2	3

TABLE 2 ACHIEVABLE/DESIREABLE GOALS FOR POLICY ACTION

"What would you see as both an achievable and desirable goal or target for policy action within the next 10 years?"

Median Percentage	Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/Ot her Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
	%	%	%	%	%
Proportion of under-65 population that has no health insurance (Currently: 18%)	5	5	5	9	8
Total cost of health care as a percentage of GDP (Currently: 16%)	16	16	16	16	15
Proportion of households spending more than 10 percent of their household income (5 percent for low-income households) on out-of-pocket health care costs and premiums (Currently: 17%)	10	10	12	12	10
Proportion of recommended care adults receive (Currently: 55%)	75	75	75	75	75
Proportion of recommended care children receive (Currently: 44%)	80	80	80	80	80
Proportion of recommended preventive care adults receive (Currently: 49%)	75	75	75	75	75
Proportion of recommended preventive care children receive (Currently: 43%)	85	85	90	85	85

TABLE 3 EFFECTIVENESS OF PROPOSED APPROACHES IN CONTROLLING RISING HEALTH CARE COSTS

"Below is a list of approaches that have been proposed to control the rising costs of health care and improve the quality of care. How effective do you think each of these approaches would be?"

base. 269 Respondents			Academic/	Health	Business/ Insurance/	Government/
		Total (n=289)	Research Inst. (n=138)	Care Delivery (n=95)	Other Health care Industry (n=94)	Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	75	72	76	83	73
	Extremely effective	31	28	33	39	32
Reduce inappropriate medical	Very effective	44	44	43	44	41
care	Somewhat/Not at all effective (net)	24	27	24	17	22
	Somewhat effective	22	25	23	17	22
	Not at all effective	1	1	1	-	-
	No response	1	1	-	-	5
	Extremely/Very effective (net)	70	63	69	79	78
TT -1 1 1 11.	Extremely effective	26	17	25	36	19
Use evidence-based guidelines	Very effective	43	46	44	43	59
to determine whether a test or procedure should be done	Somewhat/Not at all effective (net)	30	37	31	21	19
	Somewhat effective	26	33	26	16	19
	Not at all effective	4	4	4	5	-
	No response	*	-	-	-	3
	Extremely/Very effective (net)	66	62	68	69	54
	Extremely effective	29	30	34	33	22
Increased and more effective	Very effective	37	31	35	36	32
use of information technology	Somewhat/Not at all effective (net)	34	38	32	31	43
	Somewhat effective	31	33	31	30	41
	Not at all effective	3	5	1	1	3
	No response	*	-	-	-	3
	Extremely/Very effective (net)	65	58	73	67	62
T 41 630 3	Extremely effective	21	14	33	26	5
Increase the use of disease and	Very effective	45	43	40	41	57
care management strategies for the chronically ill	Somewhat/Not at all effective (net)	34	42	27	33	35
one can cancary an	Somewhat effective	31	38	24	32	30
	Not at all effective	3	4	3	1	5
	No response	*	-	-	-	3
	Extremely/Very effective (net)	61	57	63	67	65
D 1 '1 1	Extremely effective	27	21	27	35	16
Reward providers who are	Very effective	34	36	36	32	49
more efficient and provide higher quality care	Somewhat/Not at all effective (net)	38	43	36	33	32
maner quanty care	Somewhat effective	34	37	33	31	32
	Not at all effective	4	7	3	2	-
	No response	1	-	1	-	3

TABLE 3 (continued) EFFECTIVENESS OF PROPOSED APPROACHES IN CONTROLLING RISING HEALTH CARE COSTS

"Below is a list of approaches that have been proposed to control the rising costs of health care and improve the quality of care. How effective do you think each of these approaches would be?"

base. 269 Respondents		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	57	60	67	49	51
	Extremely effective	28	35	35	19	22
Allow Medicare to negotiate	Very effective	29	25	33	30	30
drug prices	Somewhat/Not at all effective (net)	42	38	33	51	46
	Somewhat effective	29	28	26	27	41
	Not at all effective	13	11	6	24	5
	No response	1	1	-	-	3
	Extremely/Very effective (net)	54	57	73	46	41
	Extremely effective	28	29	48	21	27
Reduce administrative costs of	Very effective	25	28	24	24	14
insurers and providers	Somewhat/Not at all effective (net)	46	43	27	54	57
	Somewhat effective	39	36	26	46	51
	Not at all effective	7	7	1	9	5
	No response	*	-	-	-	3
	Extremely/Very effective (net)	54	49	56	59	49
Establish a public/private	Extremely effective	18	12	26	26	11
mechanism to produce and	Very effective	36	38	29	33	38
disseminate information of	Somewhat/Not at all effective (net)	46	50	44	41	49
effectiveness and best practices	Somewhat effective	39	41	39	36	46
	Not at all effective	7	9	5	5	3
	No response	1	1	-	-	3
	Extremely/Very effective (net)	51	50	52	51	51
Have all payers, including	Extremely effective	21	20	29	19	14
private insurers, Medicare, and	Very effective	30	30	22	32	38
Medicaid, adopt common	Somewhat/Not at all effective (net)	48	50	48	49	46
payment methods or rates	Somewhat effective	34	36	36	33	38
	Not at all effective	15	14	13	16	8
	No response	*	-	-	-	3
	Extremely/Very effective (net)	50	50	52	48	62
Consolidate purchasing power	Extremely effective	15	13	15	20	19
by public and private insurers	Very effective	35	37	37	28	43
working together to moderate	Somewhat/Not at all effective (net)	49	50	47	52	35
rising costs of care	Somewhat effective	37	39	37	35	22
	Not at all effective	12	11	11	17	14
	No response	1	-	1	-	3

TABLE 3 (continued) EFFECTIVENESS OF PROPOSED APPROACHES IN CONTROLLING RISING HEALTH CARE COSTS

"Below is a list of approaches that have been proposed to control the rising costs of health care and improve the quality of care. How effective do you think each of these approaches would be?"

base. 269 Respondents			Academic/	Health	Business/ Insurance/	Government/
		Total (n=289)	Research Inst. (n=138)	Care Delivery (n=95)	Other Health care Industry (n=94)	Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	47	51	53	47	51
Reduce reimbursement for	Extremely effective	14	17	21	11	8
procedures and increase	Very effective	33	33	32	36	43
reimbursement for primary	Somewhat/Not at all effective (net)	52	49	47	53	46
care	Somewhat effective	41	39	37	40	41
	Not at all effective	11	9	11	13	5
	No response	1	1	-	-	3
	Extremely/Very effective (net)	45	43	51	55	32
Make information on the	Extremely effective	12	11	14	18	5
comparative quality and costs of	Very effective	33	32	37	37	27
care of hospitals and physicians	Somewhat/Not at all effective (net)	55	57	49	45	65
available to the public	Somewhat effective	42	43	37	34	54
	Not at all effective	13	14	13	11	11
	No response	*	-	-	-	3
	Extremely/Very effective (net)	41	39	59	40	30
Encourage small employers to	Extremely effective	12	10	19	13	11
join larger group purchasing	Very effective	29	29	40	28	19
pools to buy health insurance	Somewhat/Not at all effective (net)	58	61	41	60	68
for their employees	Somewhat effective	44	48	34	41	43
	Not at all effective	15	13	7	18	24
	No response	*	-	-	-	3
	Extremely/Very effective (net)	40	36	45	48	30
	Extremely effective	10	9	8	11	8
Create a national agency to set	Very effective	30	27	37	37	22
quality standards and practice guidelines	Somewhat/Not at all effective (net)	59	64	54	52	68
Saracinics	Somewhat effective	44	46	40	40	54
	Not at all effective	15	18	14	12	14
	No response	1	-	1	-	3
	Extremely/Very effective (net)	35	33	41	43	32
	Extremely effective	10	9	15	10	8
Encourage competition among	Very effective	24	24	26	33	24
insurers and providers	Somewhat/Not at all effective (net)	64	66	59	56	65
	Somewhat effective	39	40	37	36	43
	Not at all effective	25	26	22	20	22
	No response	1	1	-	1	3

TABLE 3 (continued) EFFECTIVENESS OF PROPOSED APPROACHES IN CONTROLLING RISING HEALTHCARE COSTS

"Below is a list of approaches that have been proposed to control the rising costs of health care and improve the quality of care. How effective do you think each of these approaches would be?"

Base: 289 Respondents		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
	Extremely/Very					
	effective (net)	35	32	41	41	27
	Extremely effective	10	9	15	12	8
	Very effective	24	23	26	30	19
Reduce fraudulent billing	Somewhat/Not at all effective (net)	65	68	59	59	70
	Somewhat effective	52	52	49	48	51
	Not at all effective	13	16	9	11	19
	No response	*	-	-	-	3
	Extremely/Very effective (net)	30	20	52	37	22
	Extremely effective	12	6	23	16	16
	Very effective	18	14	28	21	5
Reform the malpractice system	Somewhat/Not at all effective (net)	70	80	48	63	76
	Somewhat effective	52	56	43	49	49
	Not at all effective	18	25	5	14	27
	No response	*	-	-	-	3
	Extremely/Very effective (net)	24	24	36	21	24
T 1 41	Extremely effective	8	7	12	5	5
Legalize the importation of	Very effective	16	17	24	16	19
brand name prescription drugs from Canada or other countries	Somewhat/Not at all effective (net)	75	75	64	78	73
irom canada or omer countries	Somewhat effective	46	46	51	43	46
	Not at all effective	28	29	14	35	27
	No response	1	1	-	1	3
	Extremely/Very effective (net)	16	12	21	18	8
n .	Extremely effective	2	1	1	3	-
Require consumers to pay a	Very effective	14	11	20	15	8
substantially higher share of their health care costs	Somewhat/Not at all effective (net)	83	88	79	82	89
their mounth cure costs	Somewhat effective	47	43	53	51	41
	Not at all effective	36	45	26	31	49
	No response	1	1	-	-	3

TABLE 4 EFFECTIVENESS OF REFORMS TO EXPAND COVERAGE FOR UNINSURED

"Below is a list of possible reforms to expand coverage for the uninsured. How effective do you think each of these reforms is?"

Base: 289 Respondents			Academic/	Health	Business/ Insurance/	Government/
		Total (n=289)	Research Inst. (n=138)	Care Delivery (n=95)	Other Health care Industry (n=94)	Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	57	59	62	57	41
Mandate that all individuals	Extremely effective	20	24	25	16	14
buy coverage, and provide	Very effective	37	36	37	41	27
subsidies and a pooled mechanism for the uninsured to	Somewhat/Not at all effective (net)	40	38	36	41	57
	Somewhat effective	32	30	26	36	43
purchase affordable insurance	Not at all effective	8	8	9	5	14
	No response	2	3	2	1	3
Provide federal matching funds for Medicaid/SCHIP coverage	Extremely/Very effective (net)	57	61	58	53	51
	Extremely effective	14	18	15	12	5
	Very effective	44	43	43	41	46
of adults below 150% of poverty and children below 300% of	Somewhat/Not at all effective (net)	42	38	41	47	46
1	Somewhat effective	38	33	39	40	46
poverty	Not at all effective	4	4	2	6	-
	No response	1	1	1	-	3
	Extremely/Very effective (net)	54	66	52	37	54
Establish a single-payer	Extremely effective	32	40	27	23	27
insurance system run by the	Very effective	22	26	24	14	27
federal government	Somewhat/Not at all effective (net)	45	32	47	63	43
	Somewhat effective	16	14	22	15	14
	Not at all effective	29	17	25	48	30
	No response	1	2	1	-	3
	Extremely/Very effective (net)	53	63	49	35	54
	Extremely effective	30	40	21	20	30
	Very effective	22	23	28	15	24
Cover everyone under Medicare	Somewhat/Not at all effective (net)	45	33	48	65	43
	Somewhat effective	18	18	25	18	19
	Not at all effective	27	14	23	47	24
	No response	2	4	2	-	3

TABLE 4 (continued) EFFECTIVENESS OF REFORMS TO EXPAND COVERAGE FOR UNINSURED

"Below is a list of possible reforms to expand coverage for the uninsured. How effective do you think each of these reforms is?"

Base: 289 Respondents		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	50	48	54	46	62
Require employers who don't	Extremely effective	12	12	17	9	11
provide coverage to contribute	Very effective	38	36	37	37	51
to a fund that would pay for	Somewhat/Not at all effective (net)	49	51	45	54	35
such coverage	Somewhat effective	38	41	38	37	30
	Not at all effective	10	10	7	17	5
	No response	1	1	1	-	3
	Extremely/Very effective (net)	50	54	55	44	51
Allow individuals and small	Extremely effective	13	14	17	11	3
businesses to buy into the	Very effective	37	39	38	33	49
Federal Employees Health Benefits program or a similar	Somewhat/Not at all effective (net)	48	43	44	56	46
1 2	Somewhat effective	38	36	38	41	35
federal group option	Not at all effective	10	8	6	15	11
	No response	2	3	1	-	3
	Extremely/Very effective (net)	47	56	44	31	54
	Extremely effective	16	17	14	13	16
Open up Medicare to everyone	Very effective	31	38	31	18	38
not covered by an employer plan	Somewhat/Not at all effective (net)	51	42	55	68	43
h	Somewhat effective	35	32	37	44	30
	Not at all effective	17	10	18	24	14
	No response	2	2	1	1	3
	Extremely/Very effective (net)	46	46	43	38	51
	Extremely effective	14	13	14	12	11
Let near-elderly adults buy into Medicare	Very effective	32	33	29	27	41
	Somewhat/Not at all effective (net)	53	51	55	61	46
	Somewhat effective	43	43	41	49	43
	Not at all effective	10	9	14	12	3
	No response	1	2	2	1	3

TABLE 4 (continued) EFFECTIVENESS OF REFORMS TO EXPAND COVERAGE FOR UNINSURED

"Below is a list of possible reforms to expand coverage for the uninsured. How effective do you think each of these reforms is?"

Base: 289 Respondents			A 3 '	TI1a	Business/	Government/
		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Insurance/ Other Health care Industry (n=94)	Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
	Extremely/Very effective (net)	43	33	51	45	46
Provide incentives or	Extremely effective	7	5	11	6	5
requirements to expand	Very effective	36	28	40	38	41
employer-based health	Somewhat/Not at all effective (net)	55	65	48	55	51
insurance	Somewhat effective	46	54	41	48	43
	Not at all effective	9	12	7	7	8
	No response	1	2	1	-	3
Establish an insurance system	Extremely/Very effective (net)	41	47	41	27	35
paid for by the federal	Extremely effective	14	17	13	10	8
government but provided	Very effective	27	30	28	17	27
through multiple private	Somewhat/Not at all effective (net)	57	50	57	71	62
insurers	Somewhat effective	36	36	34	44	43
	Not at all effective	21	14	23	28	19
	No response	2	3	2	2	3
	Extremely/Very effective (net)	40	43	40	35	49
	Extremely effective	11	14	11	7	8
Eliminate the two-year waiting	Very effective	29	30	29	28	41
period for the disabled to qualify for Medicare benefits	Somewhat/Not at all effective (net)	59	55	59	65	49
quality for Miculcare belieffts	Somewhat effective	49	46	52	52	41
	Not at all effective	10	9	7	13	8
	No response	1	1	1	-	1
	Extremely/Very effective (net)	36	28	47	43	38
	Extremely effective	4	4	7	4	3
Provide reinsurance for small business insurance plans	Very effective	31	24	40	38	35
	Somewhat/Not at all effective (net)	62	69	52	56	59
	Somewhat effective	52	60	46	44	51
	Not at all effective	10	9	5	13	8
	No response	2	4	1	1	3

TABLE 4 (continued) EFFECTIVENESS OF REFORMS TO EXPAND COVERAGE FOR UNINSURED

"Below is a list of possible reforms to expand coverage for the uninsured. How effective do you think each of these reforms is?"

Dasc. 207 Respondents		Total (n=289)	Academic/ Research Inst. (n=138)	Health Care Delivery (n=95)	Business/ Insurance/ Other Health care Industry (n=94)	Government/ Labor/ Consumer Advocacy (n=37)
		%	%	%	%	%
Provide tax credits or other subsidies to low-wage workers to buy coverage	Extremely/Very effective (net)	25	20	25	28	22
	Extremely effective	5	6	5	5	-
	Very effective	20	14	20	22	22
	Somewhat/Not at all effective (net)	74	78	73	71	76
	Somewhat effective	52	52	58	50	57
	Not at all effective	22	25	15	21	19
	No response	1	2	2	1	3
Promote tax-free health savings accounts	Extremely/Very effective (net)	14	8	19	22	14
	Extremely effective	5	3	8	5	5
	Very effective	9	5	11	17	8
	Somewhat/Not at all effective (net)	85	91	80	78	84
	Somewhat effective	39	33	54	41	27
	Not at all effective	46	57	26	36	57
	No response	1	1	1	1	3
Permit association health plans to provide coverage without state licensing restrictions	Extremely/Very effective (net)	13	8	15	19	8
	Extremely effective	2	1	2	2	-
	Very effective	11	7	13	17	8
	Somewhat/Not at all effective (net)	84	88	82	79	89
	Somewhat effective	39	40	51	37	49
	Not at all effective	45	49	32	41	41
	No response	3	4	3	2	3

TABLE 5 TYPE OF EMPLOYMENT

"How would you describe your current employment position?"

•	%
Teacher, Researcher, Professor	30
CEO/President	27
Policy Analyst	25
Administration/Management	25
Physician	18
Consultant	11
Health care purchaser	10
Consumer advocate	9
Department head/Dean	7
Foundation officer	6
Other	4
Retired	4
Other health care provider (not physician)	3
Lobbyist	3
Policymaker or policy staff (federal)	2
Policymaker or policy staff (state)	1
Regulator	*
Investment analyst	-

TABLE 6

PLACE OF EMPLOYMENT
"Which of the following best describes the type of place or institution for which you work?"

•	%
Academic and Research Institutions	48
Medical, public health, nursing, or other health professional school	24
Think tank/Health care institute/Policy research institution	12
University setting not in a medical, public health, nursing, or other health professional school	8
Foundation	7
Medical publisher	1
Business/Insurance/Other Health Industry	33
Health insurance and business association or organization	6
Pharmaceutical/Medical device trade association organization	-
Financial services industry	-
Health insurance/Managed care industry	8
Drug manufacturer	3
Device company	-
Biotech company	1
CEO, CFO, Benefits Manager	5
Polling organization	*
Health care consulting firm	6
Health care improvement organization	8
Accrediting body and organization (non-governmental)	1
Health Care Delivery	33
Medical society or professional association or organization	8
Hospital	13
Physician practice/Other clinical practice (patient care)	7
Hospital or related professional association or organization	5
Clinic	4
Nursing home/Long-term care facility	2
Allied health society or professional association or organization	2

Government/ Labor/ Consumer Advocacy	13
Labor/Consumers/Seniors' advocacy group	4
Staff for a federal elected official or federal	-
legislative committee	
Non-elected federal executive branch official	1
Staff for non-elected federal executive branch	1
official	
Non-elected state executive branch official	1
Staff for a state elected official or state legislative	1
committee	
Staff for non-elected state executive branch official	1
Other	4

Appendix A

Methodology

This survey was conducted online by Harris Interactive on behalf of The Commonwealth Fund among 289 opinion leaders in health policy and innovators in health care delivery and finance within the United States between November 14, 2006, and December 8, 2006. No weighting was applied to these results.

The original sample for this survey was developed using a two-step process. Initially, The Commonwealth Fund and Harris Interactive jointly identified a number of experts across different sectors and professions who have a range of perspectives, based on their affiliations and involvement in various organizations and institutions. Harris Interactive then conducted an online survey with these experts, asking them to nominate others within and outside their own fields whom they consider to be leaders and innovators in health care. Based on the result of the survey and after careful review by Harris Interactive, The Commonwealth Fund, and a selected group of health care experts, the sample for this poll was created. This sample included 1,246 people. In 2006, The Commonwealth Fund and Harris Interactive joined forces with *Modern Healthcare* to add new members to the panel. The Fund and Harris were able to gain access to *Modern Healthcare*'s database of readers. The Fund, Harris, and *Modern Healthcare* identified the readers in the database considered health care opinion leaders and invited them to participate in the survey. The final list included 1,467 people.

Harris Interactive sent out individual e-mail invitations containing a password-protected link to the entire sample. Data collection took place between November 14, 2006, and December 8, 2006. A total of four reminder e-mails was sent to anyone who had not responded. A total of 289 respondents completed the survey.

With a pure probability sample of 289 adults, one could say with a 95 percent probability that the overall results have a sampling error of \pm 5.8 percentage points. However, that does not take other sources of error into account. This online survey is not based on a probability sample and therefore no theoretical sampling error can be calculated.

About Harris Interactive

Harris Interactive is the 13th largest and fastest-growing market research firm in the world. The company provides research-driven insights and strategic advice to help its clients make more confident decisions, which lead to measurable and enduring improvements in performance. Harris Interactive is widely known for *The Harris Poll*, one of the longest-running, independent opinion polls, and for pioneering online market research methods. The company has built what could conceivably be the world's largest panel of survey respondents, the Harris Poll Online. Harris Interactive serves clients worldwide through its offices in the United States, Europe, and Asia; its wholly-owned subsidiary Novatris in France; and through a global network of independent market research firms. The service bureau HISB provides its market research industry clients with mixed-mode data collection and panel development services as well as syndicated and tracking research consultation. More information about Harris Interactive may be obtained at www.harrisinteractive.com.

To become a member of the Harris Poll Online, visit www.harrispollonline.com.